

FOR IMMEDIATE RELEASE

Specialist MGA Acquinex announces US expansion with strategic senior appointments in New York

Acquinex brings specialist SME and lower mid-market Representation and Warranty capabilities to the United States in its first move outside of Europe

London & New York, [23 September 2026]: [Acquinex](#), the specialist financial lines Managing General Agent, has today announced its expansion into the United States, with the appointment of Chris Graham as Head of Representations and Warranties Insurance (RWI) and Roktim Kaushik as Head of US Tax.

The expansion will see Acquinex bring its specialist European Warranty & Indemnity and Tax Liability capabilities to the United States Representations & Warranties (R&W) and Tax Liability insurance market. It is marked by the opening of an office in New York and licenses granted to operate in all States.

Acquinex was co-founded by Chris Jackson and Chris Thompson in 2017 to make M&A insurance products more accessible and create an offering for SME transactions, , it joined PIB Group in 2021. The company is now established as one of the leading transactional risk insurers in Europe, focusing on W&I (known as R&W in the US), Tax, Title, and Contingent Risk insurance for SME and mid-market M&A deals.

Chris Graham will head up Acquinex's RWI practice. He joins from QBE, where he was a Senior Vice President. Graham brings more than a decade of experience in the transactional risk industry to the role, across a wide range of specialties including energy, real estate and secondaries. Graham will report into Acquinex CEO, Josh Cowen.

Roktim Kaushik joins from Mosaic Insurance, where he was a Tax underwriter in the US market. Prior to this, he was a tax attorney at KPMG, where his practice focused on cross-border transactions. As Head of US Tax, Kaushik will work alongside global tax leads across the business to expand the company's market-leading tax insurance into the US. Kaushik will report into Acquinex Global Head of Tax, Will Egan.

Josh Cowen, CEO at Acquinex, says, *"Entering the United States marks a pivotal moment for Acquinex and PIB Group. With our specialist Warranty & Indemnity capabilities well established throughout much of Europe, entering the world's largest market was a natural next step for our business. Rocky and Chris have already been fantastic additions to our team. They bring the local expertise required for our mission to deliver Acquinex solutions and processes to the US market, and I look forward to partnering with them as our US operations grow."*

Chris Graham, Head of Representations and Warranties Insurance at Acquinex, says, *"Joining Acquinex to play a key role in its global growth as we build its US transactional liability practice was an opportunity I couldn't pass up. The US R&W market is increasingly looking for the kind of specialised, smaller deals expertise and underwriting excellence that Acquinex has become known for in Europe, and I look forward to building its presence in the United States."*

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About Acquinex

Acquinex is a specialist Managing General Agency ("MGA") focusing on providing bespoke insurance products to sellers, warrantors and buyers alike for small to mid-market deals across Europe, through our offices in the UK, Germany, the Netherlands, Sweden, Denmark, Spain, Italy, Poland and the US.

Founded in 2017, Acquinex has a simple mission: to make M&A insurance products more accessible and straightforward to purchase. For more information, visit:

<https://acquinex.com/>

Acquinex operates as part of the Underwriting Collective, owned by PIB Group.

About Underwriting Collective

The Underwriting Collective is a group of respected specialist MGAs unified in an international collective, combining scale and governance with proven underwriting expertise to provide clearer risk appetite and underwriting decisions.

Underwriting Collective unites specialist underwriting businesses under one collective, providing an identity to a leading MGA of significant international scale offering simplified access to expertise across diverse risks and territories.

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